



Zeroing in on **Quality Care** with **Innovation**, **Education** and **Motivation**

National Association of Nephrology Technicians / Technologists
 20-23 February 2017 | The Tropicana Hotel Las Vegas | Nevada

EXHIBIT PROSPECTUS

- **RESERVE YOUR EXHIBIT SPACE NOW**
- **SPONSORSHIPS AVAILABLE FOR ALL EXHIBITORS**
- **DETAILED INFORMATION INSIDE**



nant@meinet.com • www.dialysistech.net • 877.607.NANT

Mission of NANT

NANT promotes the highest quality of care for End Stage Renal Disease (ESRD)/Chronic Kidney Disease (CKD) patients through education and professionalism.

GOALS

Provide educational opportunities

Represent the technical professional

Achieve recognition for the role

Serve as a resource for the CKD community

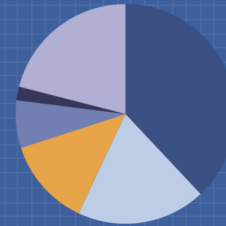
Develop professionals for leadership roles

Positions Held by NANT Members



Equipment Technician (13%) Chief Technician (25%)
Nurse (9%) Administration (7%) Student (4%)
Other (41%)

What NANT members do at work



Patient Care (38%) Reuse (19%) Administration (13%)
Equipment Maintenance (7%) Transplant (2%)
Other (21%)

Contact NANT



11 W. Monument Ave.
Suite 510
Dayton, OH 45402



877.607.NANT
937.586.3705



nant@meinet.com



DialysisTech.NET



34th Annual Symposium



20-23 February 2017 | Tropicana Hotel, Las Vegas

Please join us at the 34th Annual Symposium in Las Vegas. Your exhibit will be well attended and highly visible to nephrology professionals who depend on your products and services. Exhibit space is sold and assigned on a first available basis; symposium sponsors (see Sponsorship Opportunities) and 2016 exhibitors will receive priority booth assignments. Booth reservations will only be accepted upon receipt of completed contract and payment.

LOCATION

The symposium returns to the heart of the Strip! Located across from the *MGM Grand, Excalibur and New York, New York*, the *Tropicana* offers comfortable meeting space and sleeping rooms.

The exhibits are located in the carpeted Pavilion; booths are provided a 7" x 44" ID sign but otherwise are unfurnished. There are a limited number of multiple booths available. Show colors are gray and plum.

The Tropicana Hotel & Casino, 3801 Las Vegas Blvd. South, Las Vegas, NV 89109. Reservations: **800.634.4000**, refer to NANT 34th Annual Symposium for the group rate of \$96 for Club Deluxe plus a \$10 resort fee. Upgraded suites are also available. Reservations must be made by **27 January 2017**.

Booth Fees	Corporate Member	Non-Member
10' x 10' -----	\$2,495	\$2,795
10' x 20' -----	\$3,995	\$4,495
10' x 30' -----	\$5,395	\$6,095
10' x 40' or 20' x 20' -----	\$6,495	\$7,395
Non-profit*	\$995	

** Nephrology-related not-for-profit and certification organizations will be assigned booths on a space available basis. Booth includes a skirted table and may be placed outside of the exhibit hall.*

EXHIBITOR PERSONNEL REGISTRATION

Registration is required for all participants affiliated with exhibits. Registrants must be employed by or have direct business affiliation with the exhibitor. Exhibitor registrations are limited to four per 10'x10' booth space. Additional badges may be purchased for \$50 per person. List booth personnel on the exhibit contract or email names to NANT. Exhibit personnel are welcome to attend the educational sessions; however, he/she must register for the symposium and pay the appropriate registration fee in order to receive continuing education credit.

EXHIBIT HOURS

Tuesday, 21 February 2017

10:00 am – 5:00 pm Exhibitor Move-In
5:00 – 7:00 pm Opening Reception

Wednesday, 22 February 2017

9:35 – 10:35 am Exhibits/Refreshments
11:20 – 1:00 pm Lunch in Exhibit Hall
2:35 – 3:15 pm Exhibits/Refreshments
5:00 – 6:00 pm Exhibits/Reception
6:00 – 9:00 pm Move-Out

NOTE: The exhibit hall must be cleared on Wednesday evening. Please contact show management if there are any concerns or questions about move-out.

Exhibit Service Contractor:

Freeman
6555 West Sunset Road
Las Vegas, NV 89118
P: 702-579-1400
F: 702-579-6161
www.freemanco.com

NANT Exhibit Manager :

Doug Conrad
11 W. Monument Ave. Ste. 510
Dayton, OH 45402
P: 937.586.3705
F: 937.586.3699
nant@meinet.com

Contract and Payment Deadline:

27 JANUARY 2017

Contract and full payment must be received by 27 January for inclusion in the symposium program.

Sponsorship Opportunities



Increase your visibility at the Annual Symposium with these sponsorship opportunities:

- **Underwriting an Educational Session:** Provides funding for speaker expenses and audiovisual equipment. Your sponsorship will be recognized by signage, identification in the printed program, identification in *NANT News* and announcements during the meeting as appropriate.
- **Registration Materials:** Places your name in the hand of every symposium participant. All of the registration items can be personalized with your company's message.
- **Food and Social Event Sponsorship:** The surest way to a technician's heart and mind is to feed them! New this year - lunch sponsorship opportunities for the symposium; partial sponsorships are available. Your company sponsorship will be recognized by signage, identification in the printed program and *NANT News* and announcements during the meeting as appropriate.

EDUCATIONAL SESSION UNDERWRITING

General Session	\$1,000
Concurrent Session Track	\$3,000

REGISTRATION MATERIALS

	<u>COST</u>
Carry-all	\$3000
Note Pad with Company Logo	\$1,000
Pens	\$1,000
Water Bottles with Company Logo (to fit into carry-all)	\$1,500
Bottled, Purified Water with Company Logo (served at breaks)	Reserved
On-site Program	\$1,500
Banners	Reserved

SOCIAL EVENT SPONSORSHIP

	<u>COST</u>
Continental Breakfast	\$ 2,500
Refreshment Breaks	\$ 2,000
Opening Reception	\$ 6,000
Club NANT	Reserved
Networking Breakfast	\$ 5,000
Refreshment Break (Thursday)	\$ 1,000

PARTIAL SPONSORSHIPS ARE AVAILABLE FOR SOME EVENTS - CALL FOR DETAILS

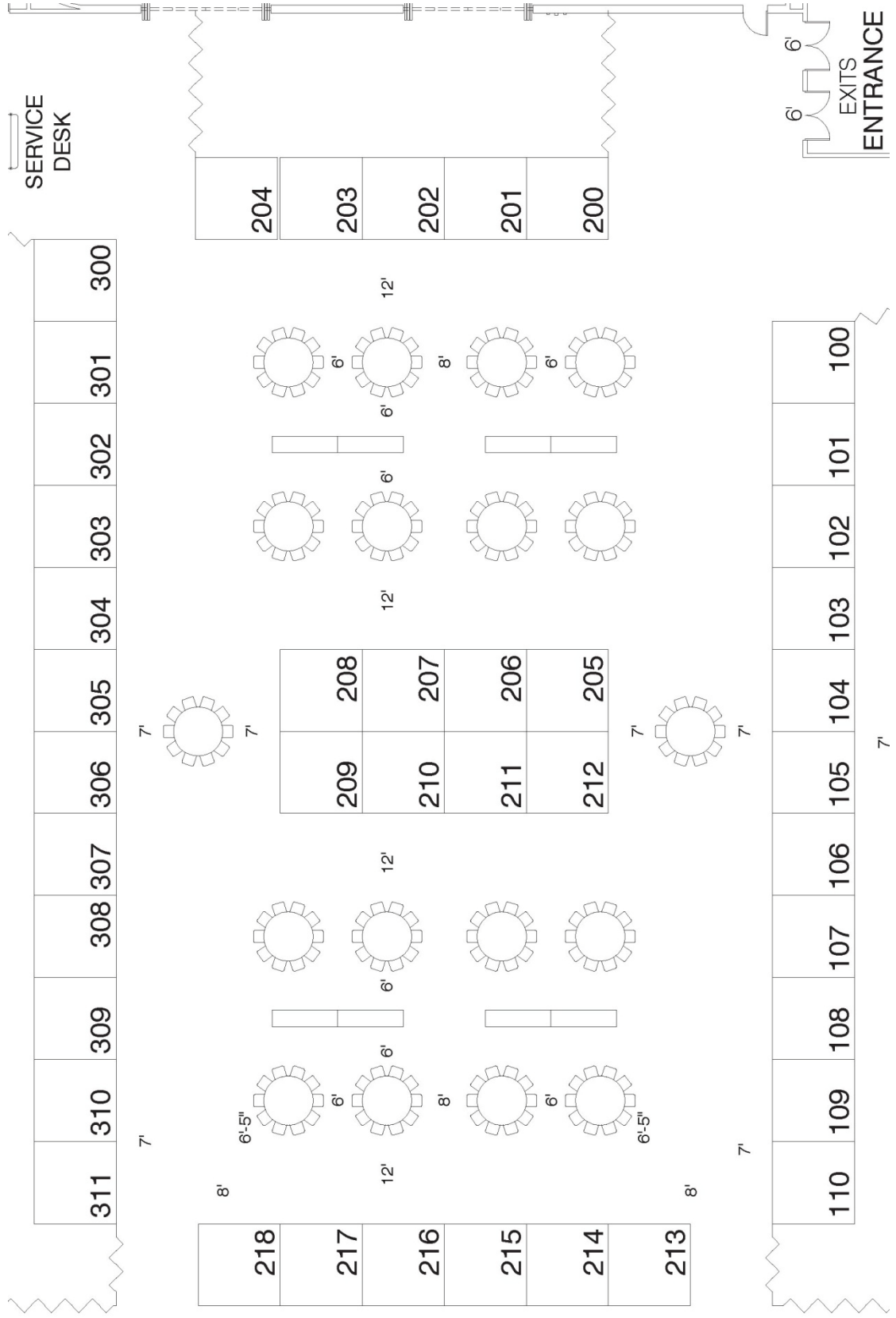
For more information regarding sponsorship opportunities listed or sponsorship of other programs and materials throughout the year, contact Fran Rickenbach, Executive Director

877.607.NANT (6268) or 937.586.3705 ▪ nant@meinet.com

National Association of Nephrology Technicians

21-22 February 2017

Tropicana Hotel - Las Vegas



Please complete the contact information below. This person will receive all exhibitor correspondence.

Company Name: _____		
Contact Person: _____	Title: _____	
Address: _____ _____		
City: _____	State: _____	Zip Code: _____
Phone: _____	Fax: _____	
E-mail: _____	Website: _____	
*Booth Personnel: _____		

*You may email the names of your booth personnel to nant@meinet.com.

Booth Size	Corporate Member	Non-Member	Booth Preferences*
<input type="checkbox"/> 10' x 10'	\$2,495	\$2,795	1 st
<input type="checkbox"/> 10' x 20'	\$3,995	\$4,495	2 nd
<input type="checkbox"/> 10' x 30'	\$5,395	\$6,095	3 rd
<input type="checkbox"/> 10' x 40' or 20' x 20'	\$6,495	\$7,395	4 th
<input type="checkbox"/> Not-for-profit and certification organizations: \$995			

* Sponsors and 2015 symposium exhibitors will receive priority booth assignments

We prefer not to be located near the following companies:

Products/Services Description Please provide an optional 50-word description of your products and services that will be included in the program materials for all attendees. Descriptions must be submitted no later than **27 January 2017**. Please e-mail your descriptions to nant@meinet.com.

Payment of Fees Booth space is confirmed when full payment is received; sponsors and 2015 symposium exhibitors will receive priority booth assignments. The contract and payment deadline for inclusion in the program is **27 January 2017**. Exhibit fees must be paid by check or credit card (American Express, MasterCard or Visa). NANT Tax ID Number 14-1722307.

In accordance with the terms, conditions and regulations governing exhibits at NANT meetings, the undersigned hereby makes application for exhibit space that when accepted by NANT becomes a contract. All rules and regulations as outlined in the exhibit prospectus, as well as any amendments published by NANT are part of this contract. Failure to abide by such rules and regulations results in forfeiture of all monies paid or due to NANT under terms of this agreement.

Signature _____

Date _____

Payment Information (FIN # 14-1722307)

<input type="checkbox"/> Payment enclosed. Please make check payable to NANT.																					
<input type="checkbox"/> Credit card <i>American Express - MasterCard - Visa</i> Amount: \$ _____																					
Card #: <table border="1" style="display: inline-table; border-collapse: collapse; width: 150px; height: 20px; vertical-align: middle;"> <tr> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> </tr> </table>																					Exp: _____
Name on card: _____		CVV: _____																			
Signature: _____																					

EXHIBIT RULES AND REGULATIONS

1. Show Sponsorship and Management: This meeting is produced by and is the property of the National Association of Nephrology Technicians/Technologists (NANT). NANT will provide all show management functions and establish all show policies. Each prospective exhibitor is required to sign the Application and Contract for space. By doing so, he subscribes to the Rules and Regulations, which are a part of the Application and Contract.

2. Space Allowance and Selection Procedure: Space will be assigned on a first come basis, based on when the payment or purchase order is received. If all choices requested by the exhibitor have already been assigned, NANT will allocate space from that which is available and the exhibitor agrees to accept such assignment. NANT reserves the right to grant priority to sponsors and previous exhibitors.

3. Cancellation or Withdrawal: An exhibitor may cancel or withdraw from the show(s) subject to the following conditions: (a) the exhibitor shall give NANT notice in writing of his intention to cancel or withdraw from the show. (b) Refund schedule: cancellation received 3 months prior to show - fee refunded in full. Cancellation received between 3 months and 30 days - 50% of fee is refunded. Cancellation received 29 days or less prior to show - fee is not refunded. In the event of cancellation, NANT shall have the right to use said space for its own convenience including selling the space to another exhibitor, without any rebate or allowance to the canceled exhibitor. NANT assumes no responsibility for having included the name of the canceled exhibitor or description of his products in programs, news releases, or other materials.

4. Default of Occupancy: Any exhibitor failing to occupy by 8:00 a.m., the day of the show(s), space contracted for but not canceled is obligated to pay the full cost of such space. In that event, NANT shall have the right to use said space for its own convenience, including selling the space to another exhibitor, without any rebate or allowance to the defaulting exhibitor. NANT assumes no responsibility for having included the name of the defaulting exhibitor or descriptions of his products in the show program, brochures, news releases, or other material.

5. Building Occupancy: In case the premises of the Tropicana Hotel shall be destroyed or damaged, or if the show does not take place as scheduled or is interrupted and/or discontinued or access to the premises is prevented or interfered with by reasons of strike, lockout, injunction, act of war, act of God, emergency declared by any governmental agency or by NANT, or for any other reason, this contract may be terminated by NANT. In the event of such termination, the exhibitor waives any and all damages and claims for damages and agrees that the sole liability of NANT shall be to return to each exhibitor his space payment less his pro rata share of all costs and expenses incurred and committed by NANT.

6. Service Organizations: In no instance shall NANT be responsible for the conduct of any contractors, sub-contractors or their employees acquired by an exhibitor. NANT assumes no responsibility for failure to perform by contractors.

7. Booth Arrangement: All exhibitors shall arrange their displays so they utilize only the booth area contracted for and in such manner as to recognize the right of other exhibitors and show visitors and to conform to the overall pattern developed by NANT. **Appearance:** An exhibitor is responsible for maintaining an appropriate display. Exhibitors must arrange to remove excessive amounts of trash or waste materials during show hours. **Fire Regulations:** All materials shall be fire-resistant. **Storage:** Exhibitors shall provide storage within their display space or with the drayage company. NANT will not be responsible for storage of Exhibitor materials or equipment.

8. Music Licensing: NANT will not be responsible for acquiring music licensing agreements on behalf of exhibitors. If any part of the exhibit or display includes the use of live or recorded music, a licensing fee is required. For additional information, please call the following toll-free

numbers: American Society of Authors and Composers at 1.800.627.9805 or Broadcast Music Inc. at 1.800.669.4264.

9. Delivery and Removal: Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during the show without permission first being secured in writing from NANT.

10. Material Handling: Freeman is the official exhibit service contractor for the Annual Symposium at the Tropicana Hotel. Freeman is the exclusive provider of material handling, booth furnishings and other services. An Exhibitor packet with specific details will be provided to each contracted exhibitor.

11. Safety, Fire and Health: The exhibitor must comply with safety, fire and health ordinances regarding installation and operation of equipment. All displays, exhibit materials, and equipment must be reasonably located and protected by safety guards and fireproofing to prevent fire hazards and accidents.

12. Care of Building: No exhibitor may allow an article to be brought into nor permit any act to be done in the Tropicana Hotel which will increase the premiums or void policies of insurance held by NANT. No exhibitor may permit any act by its employees by which the premises shall in any manner be marred or defaced. Exhibitor must surrender the space occupied by him in the same condition as at the commencement of occupancy. Any damages done to the premises by the exhibitor shall be made good to NANT or the Tropicana Hotel as their interest may appear.

13. Security: NANT and the exhibit facilities will take precautions to safeguard exhibitor's property by means of regular perimeter guard service. However, NANT will not be liable for damage or loss to exhibitor's property through theft, fire, accident, or any other cause. Exhibitor should insure his own exhibit and display materials. NANT will not assume liability for any injury that may occur to show visitors, exhibitors, or other agents or employees of exhibitors.

14. Exhibitor Badges: Exhibitor Personnel must register. Individuals wishing contact hours must pay the registration fee for the symposium.

15. Liability: In the event that NANT shall be held liable for any situation which might result from a particular exhibitor's action or failure to act in any manner whatsoever, such exhibitor shall reimburse NANT and hold NANT harmless from liability resulting there from.

16. Indemnification: Exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of injury to persons or damage to exhibitor's displays, equipment, or other property brought upon the premises of the Tropicana Hotel and agrees to indemnify, defend and hold harmless NANT, the Tropicana Hotel, and its owners, servants, agents and employees against all claims or expenses for such losses, including reasonable attorney's fees, arising out of the use of the Tropicana Hotel premises excluding any liability caused by the negligence of NANT or the Tropicana Hotel or its owners, servants, agents and employees.

17. Insurance: The Exhibitor understands that that neither NANT nor the Tropicana Hotel maintains insurance covering the Exhibitor's property or lost revenue and it is the sole responsibility of the Exhibitor to obtain such insurance.

18. General: All matters and questions not covered by the Contract, Rules and Regulations are subject to the decisions of the NANT Exhibit Manager. The Contract, Rules and Regulations may be amended at any time by the NANT, and all amendments or additions that may be so made shall be equally binding on all parties affected as the original Contract, Rules and Regulations.

19. Hospitality Suites and Meetings: Exhibitors' Hospitality Suites and Meetings shall not conflict with any scheduled Conference event. Exhibitor Hospitality Suites must be approved in advance by NANT. **NANT must provide their approval to the hotel for Hospitality Suites to be released; this approval will not be granted for companies that are not approved NANT exhibitors.**

20. Right of Refusal: NANT has the right to refuse exhibit space to any applicant for any reason whatsoever.



2016 EXHIBITORS

AmeriWater Inc
AOSS Medical Supply
Asahi Kasei Medical America Inc
Ascend Clinical
ASD Health Care
B. Braun Medical Inc.
Baxter Healthcare Corporation
BONENT
Centers for Disease Control and Prevention
Champion Manufacturing, Inc.
Dialysis Training Institute
Diasol Inc.
Enviro Productions LLC
Fresenius Medical Care North America
GIA Medical
H&S Technical Services
HemaSource Inc.
Henry Schein Inc.
Integrated Biomedical Technology, Inc
Intelomed
Mar Cor Purification
Medcor, Inc.
Medical Solutions International
Mesa Laboratories
Metro Medical Supply
National Kidney Foundation
National Nephrology Certification Organization
Nephrology News & Issues
Nephrology Nursing Certification Commission
Nikkiso America, Inc
Nipro Medical Corporation
NxStage
Rockwell Medical
RPC
Serim Research
Specialty Water Technologies
SVS Inc.
The Scale People, Inc.
Total Quality Medical Inc.
United Laboratories Inc.
Winco Mfg, LLC



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